



Digital Technology for Clinical Research

A Data-Driven Approach to Study Planning, Management, and Oversight

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Today's Agenda

Introduction to Medidata

The Clinical Research Landscape

The Evolution of Clinical Research Technologies

Clinical Technology in the Age of COVID

3DS Life Sciences Capabilities

4. MANUFACTURING

- Medical device tracking
- Improved supply management & logistics

5. COMMERCIALIZATION

- Data acquisition
- Health economic modeling
- Virtual surgery

3. CLINICAL DEVELOPMENT

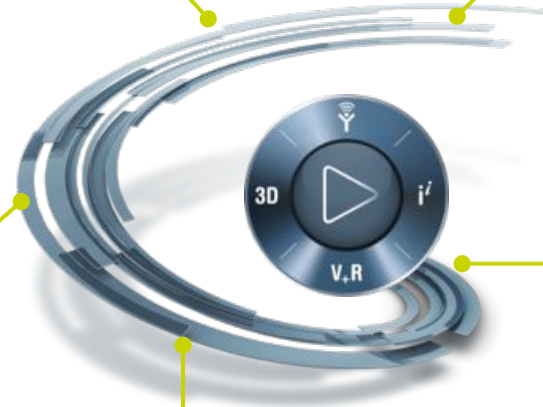
- SaaS for Phase I-IV Clinical Trials across all therapeutic areas
- Focus on Data Management, Clinical Operations, Patient Experience and Advanced Analytics

1. RESEARCH & DISCOVERY

- Closing the Loop: RWD, RWE, & mod/sim for drug design
- Drug repurposing

2. PRECLINICAL DEVELOPMENT

- Material Management & Inventory
- Lab + Patient + Clinical Data to improve go/no go decisions



Medidata Mission

Together, we power **smarter treatments** and **healthier people**

A world map with a blue background, overlaid with numerous small white dots representing patients and healthy volunteers. The dots are distributed across all continents, with a higher density in North America and Europe. Two horizontal yellow lines are positioned above and below the main text.

7,000,000
Patients and Healthy Volunteers

Solutions to Address All Your Clinical Technology Needs



Patient Data Capture

Decentralized Clinical Trials Program

eCOA

eConsent

myMedidata

- LIVE (video visits)
- Registries

Sensor Cloud

Data Management

Rave EDC

Coder

Imaging

RTSM

Safety Gateway

Site Cloud: End of Study

Clinical Operations

Adjudicate

CTMS

Decentralized Clinical Trials Program

eTMF

Financial Management

- Grants Manager
- Site Payments

Planning

- Design Optimizer
- Medidata Designer

RBQM

- Detect
- Remote Source Review
- Risk Management
- Targeted SDV

Advanced Data and Analytics

Integrated Evidence

- Synthetic Control Arm®
- Trial Design
- Medidata Link

Intelligent Trials

- Performance Analytics
- Study Feasibility

Commercial Data Solutions*

Connected Patient*

COVID-19

Partner to the Industry

445+

Studies

450K+ (775K+ projected)

Patients

216

Sponsors

81

Countries with Active Sites and Patients

Builds in 2-4 Weeks

Using Rave and Patient Cloud Solutions

5B+ Records from 250M+ Patients

On Our Real World Evidence Environment

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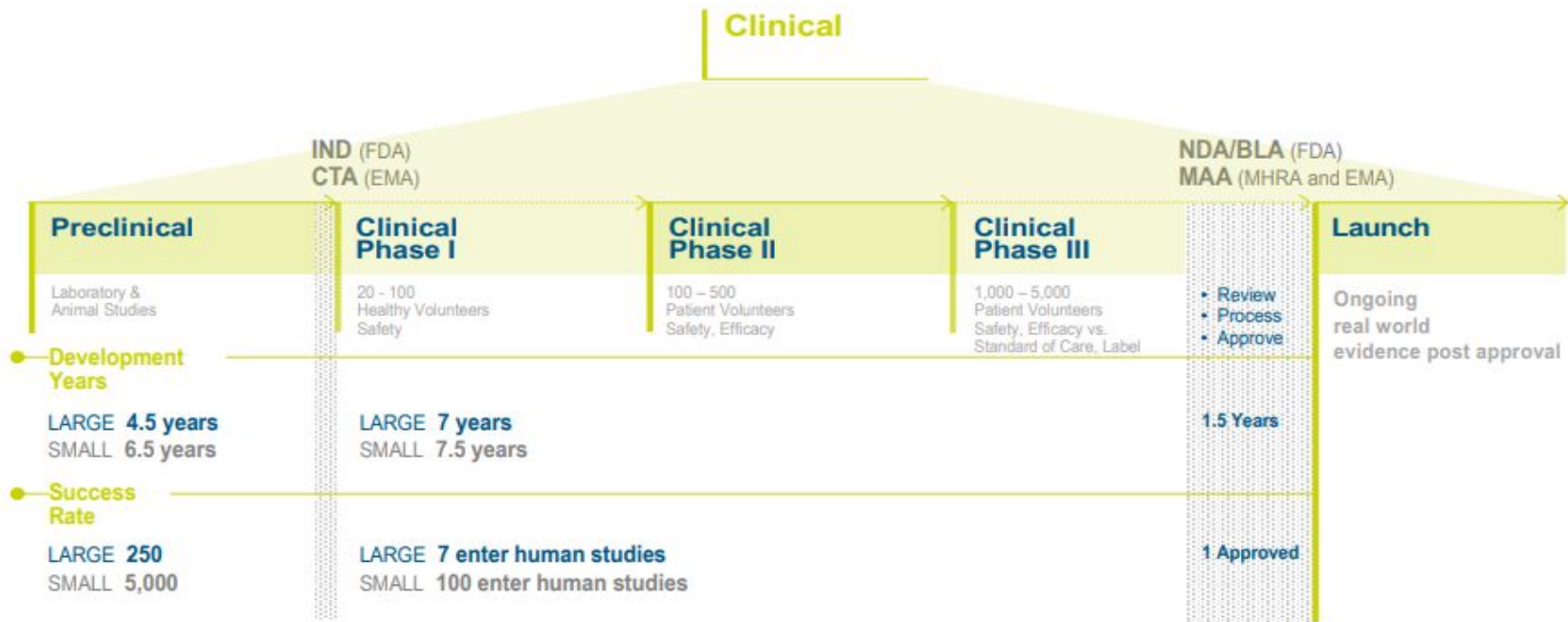
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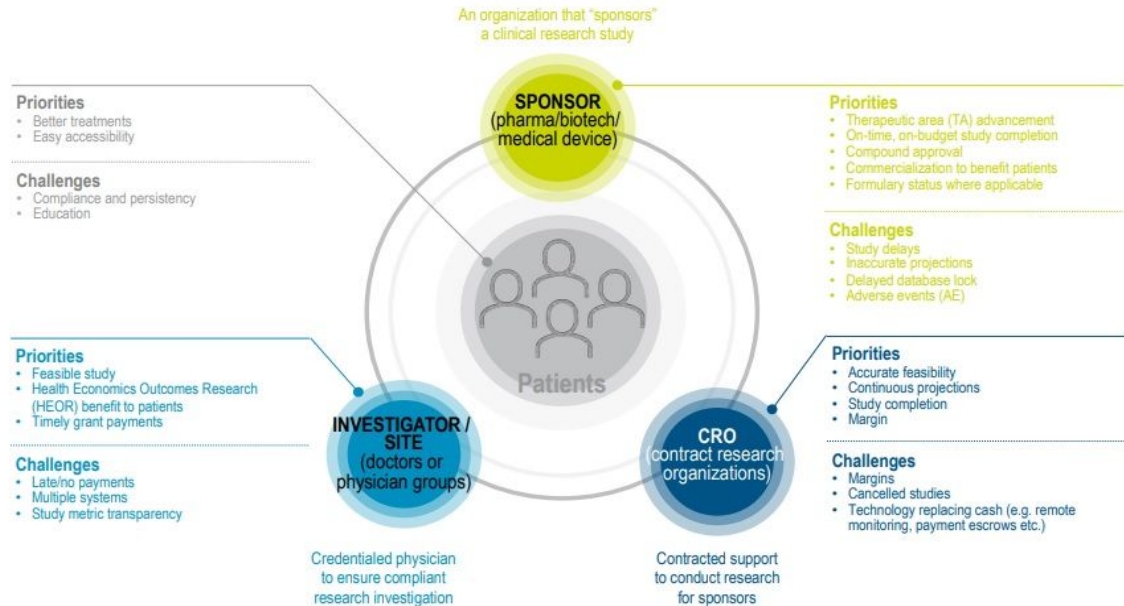
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Phases of Clinical Development

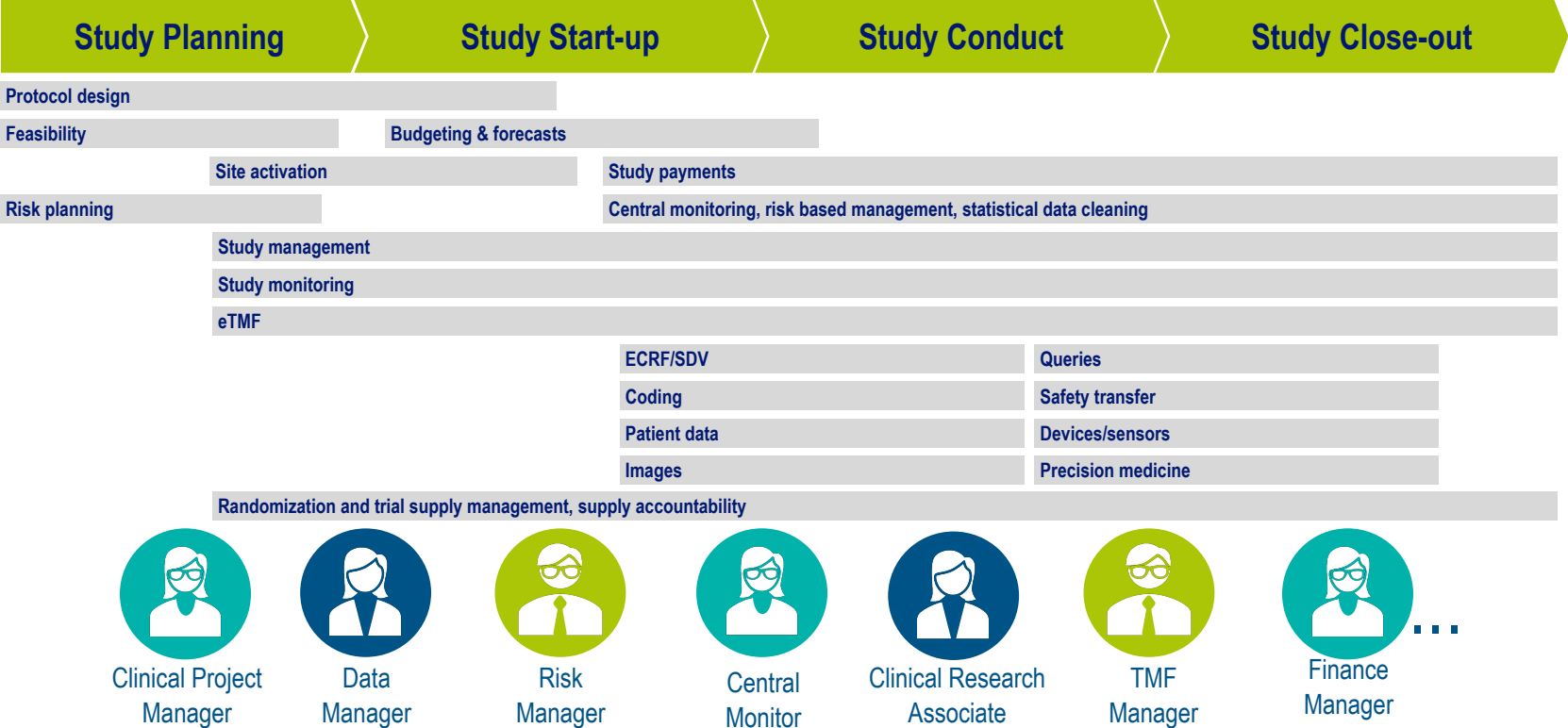


Clinical Trial Ecosystem



Technology Companies like Medidata Coordinate and Accelerate Process and Collaboration Across Stakeholders

Traditional Systems and Stakeholders Required to Execute Clinical Trials



The Clinical Data Landscape Has Changed



Exponential Increase in Data Volume, Velocity and Complexity

Data volume has **increased 7x** in the last 20+ years¹

Addition of new data sources and exploration of novel endpoints



Complex Web of Systems and Roles to Collect and Analyze Data

25+ different systems used within a single clinical trial¹
Evolution of roles that use technology and how new tools are utilized

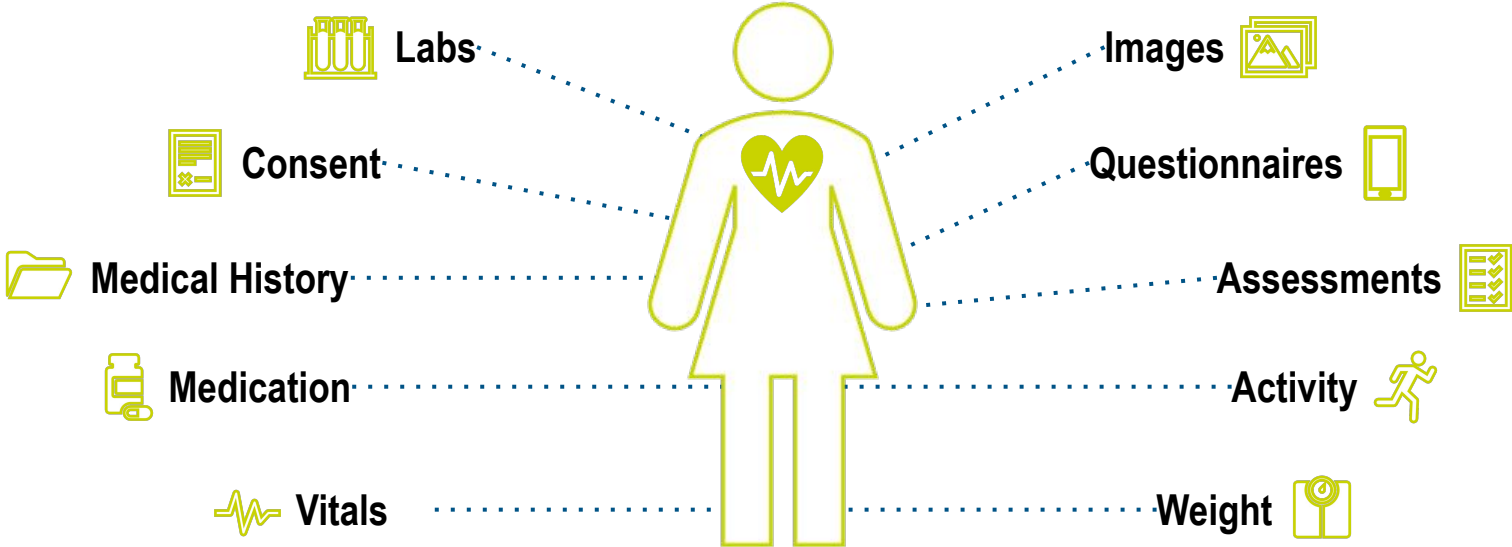


More Data Coming Directly From Patient

Patient reported data is becoming **more prevalent**
New devices to collect and monitor patient data should prove parity with traditional methods

¹Average number of data points in Phase 3 Pivotal trials. 2001-2005 - 0.5 Million. 2015-2020 - 3.5 Million. Source: Tufts CSDD 2020 (data is pre-pandemic)

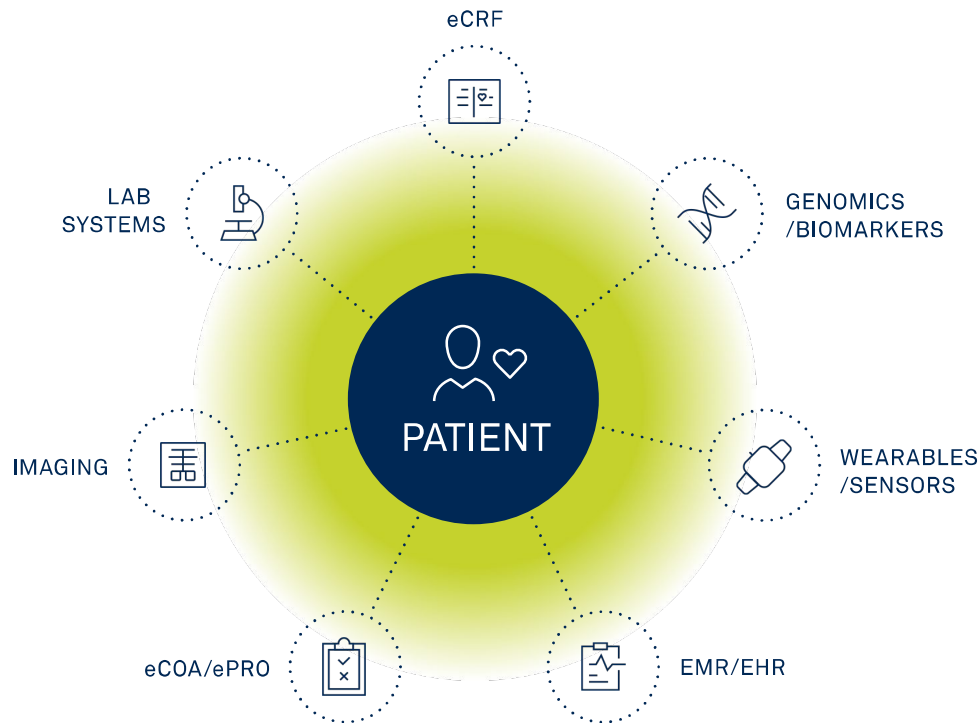
We Are Collecting More Patient Data Than Ever Before



How to Reconcile Divergent Data for a 360° View of the Patient?

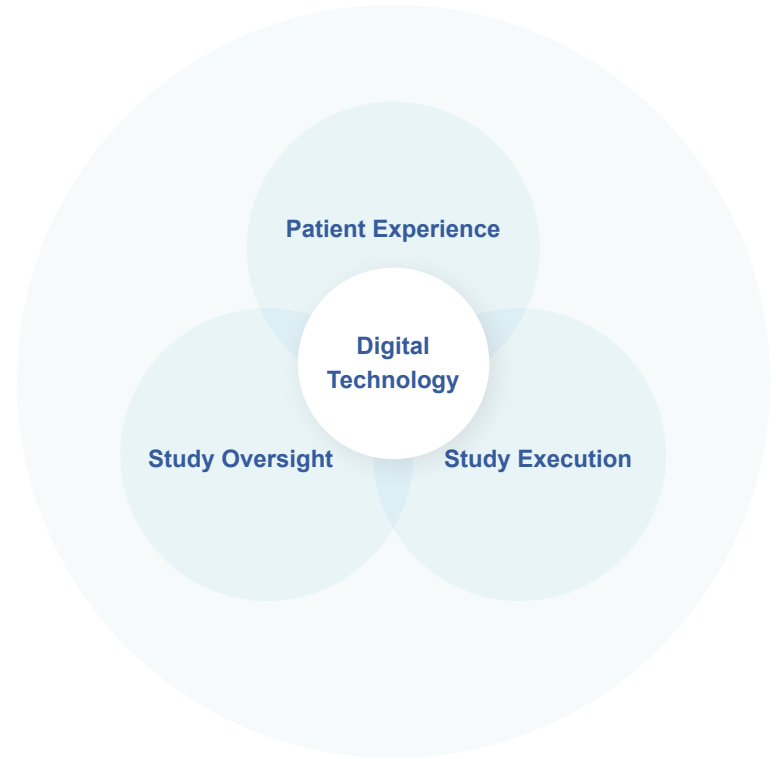
Modern Challenges of Clinical Research

- Data ingestion, processing, standardization - new data does not fit into existing standards
- Monitoring and oversight of data collection - making sense of new data and ensuring robustness and consistency. Traditional methods are impractical or obsolete
- Ensuring parity of new data collection models and continuing to provide highest level of patient safety



Digital Technology Transforms the Clinical Trial Paradigm

- ✓ **Engage patients**, where they are at
- ✓ **Ensure compliance** and patient understanding
- ✓ **Aggregate data** into a complete dataset
- ✓ **Surface insights** with analytics and AI/machine learning
- ✓ **Continuously monitor** patient and study data
- ✓ **Optimize** physical and virtual interactions with sites and patients



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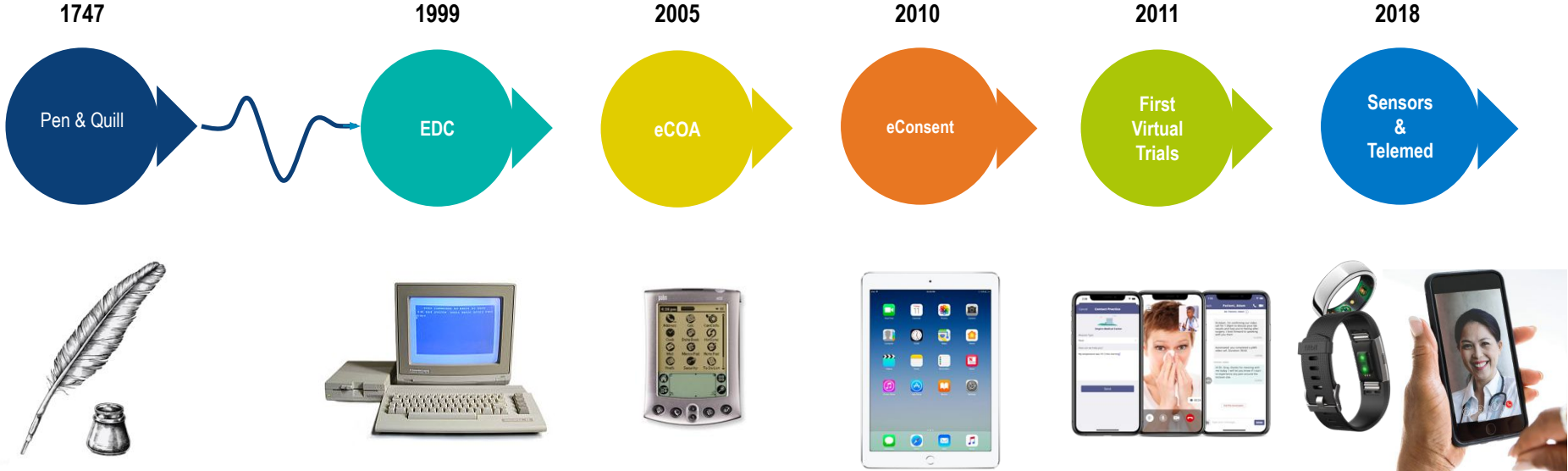
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Clinical Data Capture Evolution

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Sensor Cloud Devices and Usage

INTEGRATED

BioIntellisense



MC10 Biostamp



Actigraph



Biobeat



Oxitone



Nuvoair



Sensor data usage

2019: 10-15%

2025: expected 70%

The Value of a Sensor Data Platform

PATIENTS



Reduces patient burden

- Reduce site visits, time, travel and inconvenience
- Provide non-invasive methods of collecting data

SPONSORS



More precise continuous data, lower cost, greater efficiency

- Objective measures can enhance more subjective ePRO/eCOA data
- Faster trials with higher success rates

PARTNERS/ ECOSYSTEM



Unified platform for insight development

- Common data model
- Build new measures & digital endpoints
- Assess data against data measured in clinic

SITES

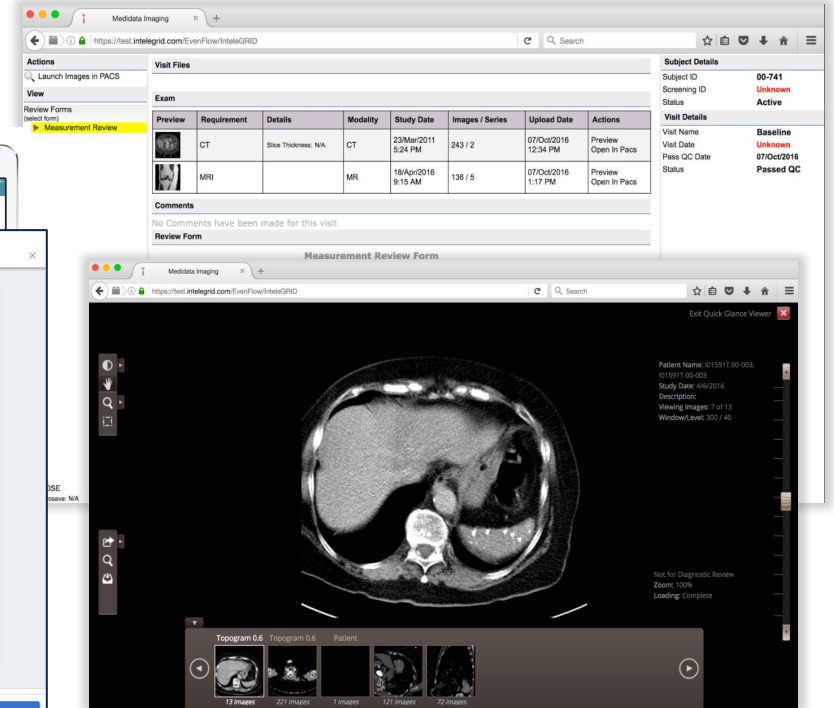
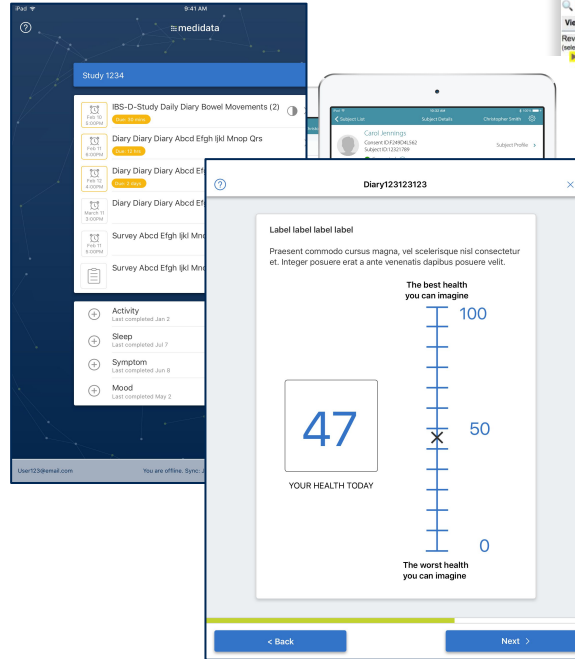


Opportunity to focus more on patient care

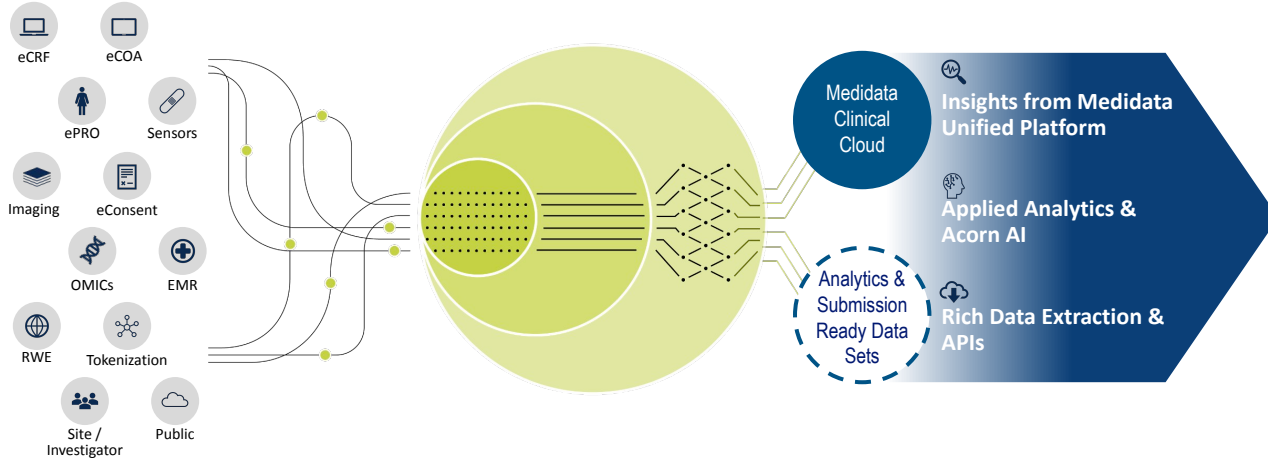
- Early compliance and treatment response indicators
- Efficiencies in same interfaces, log-ins and workflows

Automating Intelligent Imaging Workflows

- Intelligent Assessment Workflows
- Flexible Image Review Tools
- Unprecedented Visibility
- Advanced Reporting Engine



Clinical Data Platforms Must Aggregate ALL Data



INGEST

Flexible, purpose built ingestion from different data sources and different shapes

STANDARDIZE

Data linked to studies, patients, visits and standardized to common data models

ANALYZE

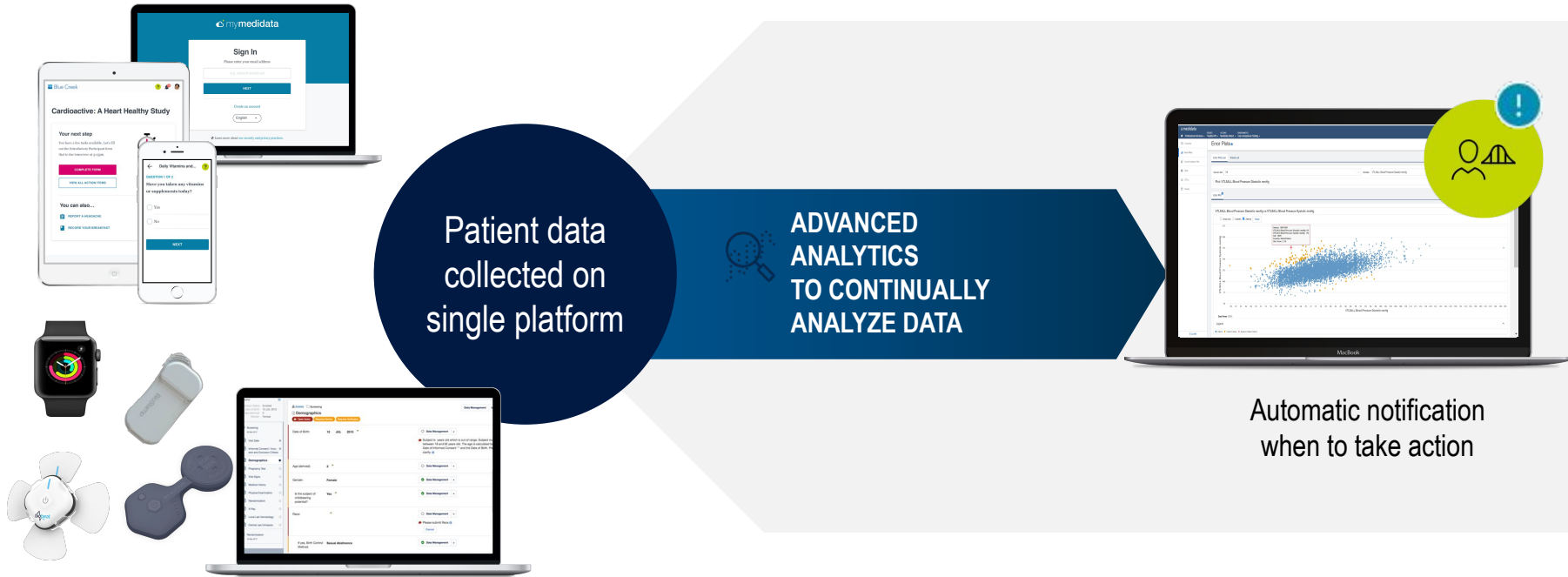
World class platform capabilities building 360° view of the patients and your portfolio from startup through execution, oversight, and submission

Impact

- Seamless integration on data regardless of source
- Data kept in submission- ready format for easy review and analysis
- Tools for next level analytics - trial design, safety and efficacy analysis, quality and risk management, etc.

Analytics To Continually Monitor All Data

Identify Issues Early



Centralized Monitoring Tool - Comprehensive Data and Risk Surveillance

- ▶ **End to end data surveillance** – data review for Data Managers, safety monitoring for Medics, site performance oversight via KRIs for Monitors, advanced analytics for Centralized Monitors and study level insights via QTLs for Project leads
- ▶ **All data in one place in near real time** – unique ability to ingest and aggregate subject level data from almost any source
- ▶ Analyses linked to data and actions - **integrated workflows**
- ▶ **A unified approach to decentralized trials**, from critical data & process risk management, through modern data acquisition, digital oversight & anomaly detection, to support remote monitoring capabilities

Flexible Approach to Decentralized Monitoring Workflows

Design Quality Into Study



Set key risk indicators for your study

Continually Monitor Data



Analyze data and notify study teams, automatically

Remote Monitoring



Based on findings, CRA decides whether to conduct a remote or targeted on-site monitoring visit

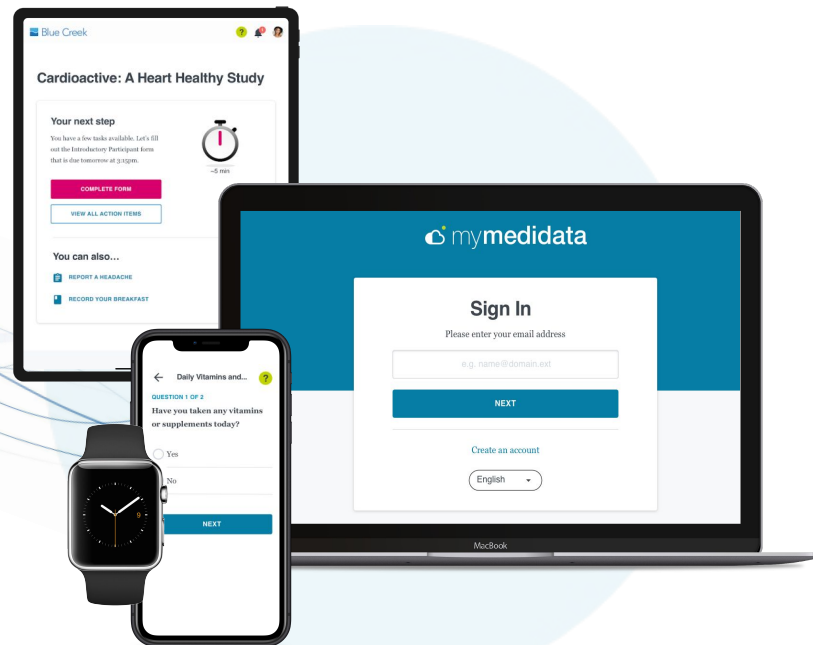


Site Monitoring

A Single Technology Platform For Fully Decentralized Trials



Patients Engage With Trial
Where They Are



A Single Platform For....

- Electronic Data Capture
- eConsent
- eCOA
- Sensors
- Video Visits
- Registries
- Direct-to-Patient Shipments

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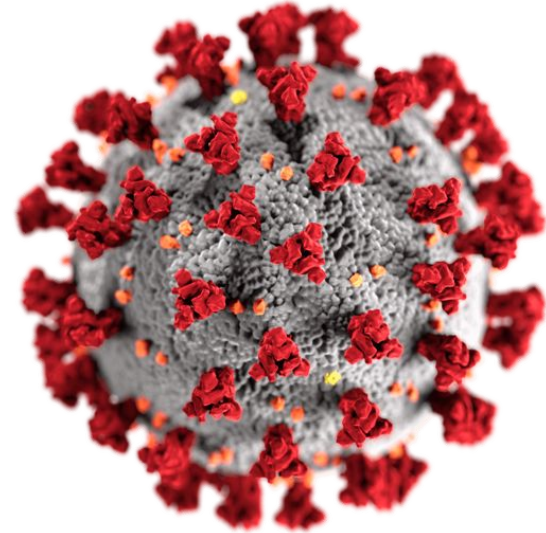
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Clinical Technology in the Age of COVID

Pandemic Strategies

- Heightened Awareness of Change
 - Sponsors and CROs seeking options
 - Patient Safety & Data Integrity
 - Discussion by regulators and industry
- Rapid Global Regulatory Response
 - FDA
 - EMA
 - MHRA
 - Sundhedsstyrelsen
 - ANSM
 - BfArM
 - HPRA
 - AIFA
 - CCMO
 - Swissmedic
 - TMMDA
 - HealthCanada
 - DoH
 - PMDA
 - HAS
 - MFDS



<https://www.medidata.com/en/blog/covid-19-regulatory-developments-and-technology-use-in-clinical-trials/>

Running a Pivotal COVID-19 Trial

- ▶ Case Study: Medidata collaboration with a biopharmaceutical leader

Medidata Detect played a critical role in the sponsor's ability to advance the Phase III COVID-19 trial and achieve Emergency Use Authorization (EUA) in Dec 2020.

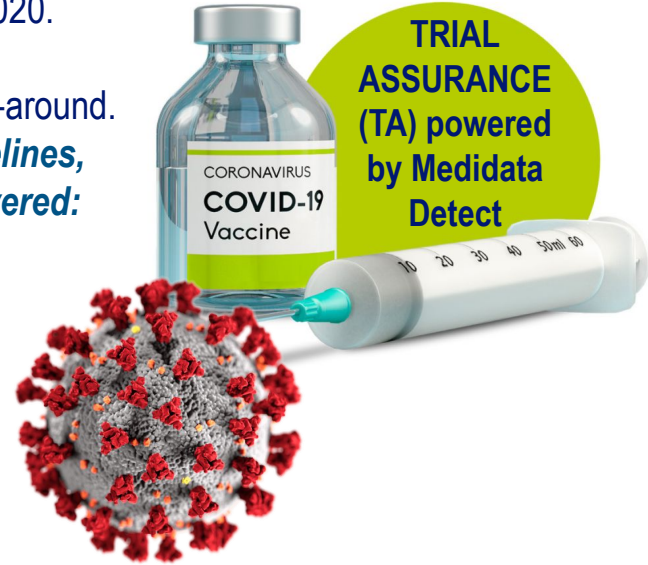
The urgency of the Phase III COVID-19 trial demanded success on the first go-around. In partnership with the sponsor, Medidata achieved ***new standards for timelines, unimaginable scale and revolutionized clinical trial execution and delivered:***

SPEED OF
EXECUTION

SITE
CENTRICITY

PATIENT
CENTRICITY

DATA MGMT.
EFFICIENCY



TRIAL
ASSURANCE
(TA) powered
by Medidata
Detect

New Standard for Go-Live

How was this achieved?

Through thoroughly understanding critical elements of complex trial design

Why is this important?

The first step in the process was record-breaking deployment timeframe

Rapid deployment meant faster diagnosis of data quality, query resolution, and database lock

Key Facts:

- 1st TA readout: Analyzed 25K subjects across 98 sites with 28M+ data points
- 2nd TA readout: Analyzed 30K subjects across 99 sites with 47M+ data points

Outcomes:

14 days

From First Patient First Visit (FPFV) to System Live
FPFV = 7/28/2020; System Live = 8/14/2020

**66% faster than industry
average of 6 weeks**

Unmatched Speed of Execution

How was this achieved?

Through standardizing design, automated daily dataflow from variety of sources

Why is this important?

Sponsor was able to diagnose data quality issues, avoid new issues, respond to evolving milestones and resolve queries faster

	Benchmark	Contracted	Latest
Detect – Time to Go-live	6 weeks	2 weeks	1 week
TA – Lead Time	6 weeks	4 weeks	2 weeks
TA – Analysis Time	2 weeks	2 weeks	1 week
Data Refresh Frequency	Monthly	Weekly	Daily

2X Faster Vs. Contracted

Unprecedented Site Centricity

How was this achieved?

Through training sites and providing them with very specific actions to be taken

Key Observation:

TA identified sites that were under reporting Adverse Events (AEs)

Why is this important?

Under reported AE levels would be discovered much later in the study execution process delaying the database lock

Outcome:

Faster issue identification, response and resolution allowing for better efficiency and lower site burden

Estimated Impact:

Sites execute faster when they're provided with specific actions that need to be addressed at a patient level

40-45% Faster

(Validation in progress with Sponsor)

Pioneering Patient Centricity

How was this achieved?

Through ensuring diary compliance and accelerated resolution of safety concerns

Key Observation:

TA identified patient e-diary non-compliance

Why is this important?

Critical for identification of patient safety and centricity

Sponsor leveraged info from TA and worked with CROs to address safety concerns

Outcome:

- Patients impacted were identified as needing critical attention
- Sites were provided with specific patient level information and actions
- Specific guidance was given to resurrect e-diary compliance, patient safety and data quality
- Data integrity was not sacrificed even though vitals were collected remotely
- High impact to ensuring trial continuity / avoiding delays and patient safety

~95% Compliance Rate

(Validation in progress with Sponsor)

