



# Simplifying lab informatics for the **love of science.**

Sapio delivers the only unified lab informatics platform built to make life easier for scientists, elevate science, and accelerate discovery.



Science has never been more complex.

# The need for simpler solutions has never been greater.

Discovery and diagnostics have both seen an astounding uptick in complexity, from the molecules studied to the instruments used, workflows followed, data processed, and reporting requirements that must be met.

**The cure to all of this complexity?** A platform that is radically simple and unwavering in its commitment to work the way scientists do.



**40%**

**of new drug approvals** in 2022 were biologics, compared to 21% in 2021.<sup>1</sup>



**More complex molecules**, with greater molecular weight.

**20K**

**drugs in the global R&D pipeline** in 2022, compared to around 6,000 in 2021.<sup>2</sup>



**More complex operations**, with pressure to innovate.

**150%**

**rise in regulatory mandates** in the pharmaceutical industry over the last 5 years.<sup>3</sup>



**More complex reporting requirements**, from regulators and customers.

**25%**

**expected CAGR** of artificial intelligence in drug discovery through 2030.<sup>4</sup>



**More complex complex data sets**, with intensified focus on AI.

# A unified, science-aware™ platform.

Accelerating discovery, improving lives.

At Sapio, we believe that lab informatics is about making life easier for scientists and scientific progress faster for everyone. **That's why we deliver the first lab informatics platform that is truly science-aware™.**

By focusing first and foremost on the needs of real scientists and their daily work, our unified platform is simple to configure, effortless to use, and downright easy to love.

Here are some of the ways Sapio will transform your lab.



## Hit the ground running.

Get started fast with no-code workflows, pre-built templates, support for over 50 languages, and the most intuitive interface you've ever had the pleasure of using.



## Adapt smoothly, in flight.

Embrace new capabilities, instruments, and services without disruption using a platform that was made to adapt at the speed of science, without the code.



## Make your data move mountains.

Easily search and discover with our science-aware™ knowledge graph, then utilize our built-in AI analytics to interpret and utilize your data like never before.

"We knew what we wanted, and Sapio built the product for us. Sapio came with the platform, and they built a solution."

- **VP of Information Services, Biotech**

"Sapio is so flexible that it can do anything."

- **Director, Pharma**

## What does it mean to be science-aware™?

- **Access** to all scientific data, all in one place.
- Configurable **workflows** that adapt to modern science.
- Rich **analytics** made for scientific information.
- **Reusable** objects to power productivity and scale.
- Unified **experience** from data access to interpretation.

# The Sapio Platform

## A true Lab Triple Play.

The future of scientific discovery is connected, so why aren't its solutions? We empower scientists to observe, work, and discover in one, unified platform that breaks down silos and unleashes the full value of scientific data for the very first time.



### Sapio ELN

The tool scientists love.

Sapio ELN eliminates the cumbersome interfaces and rigid capabilities of traditional electronic lab notebooks. Our powerful ELN comes with an easy-to-use interface, built-in collaboration capabilities, and reusable experiments that empower scientists to work together more effectively than ever.

- Built-in collaboration
- Reusable experiments
- Rich searchability
- Integrated tools



### Sapio LIMS

The platform scientists want.

Sapio LIMS is a no-code platform that enables scientists to configure their workflows, their way. Equipped with granular searchability, comprehensive sample and material traceability, pre-built applications, and more, Sapio LIMS reimagines lab information management to put the scientist first.

- No-code configurability
- Sample traceability
- Instrument integration
- Pre-built applications

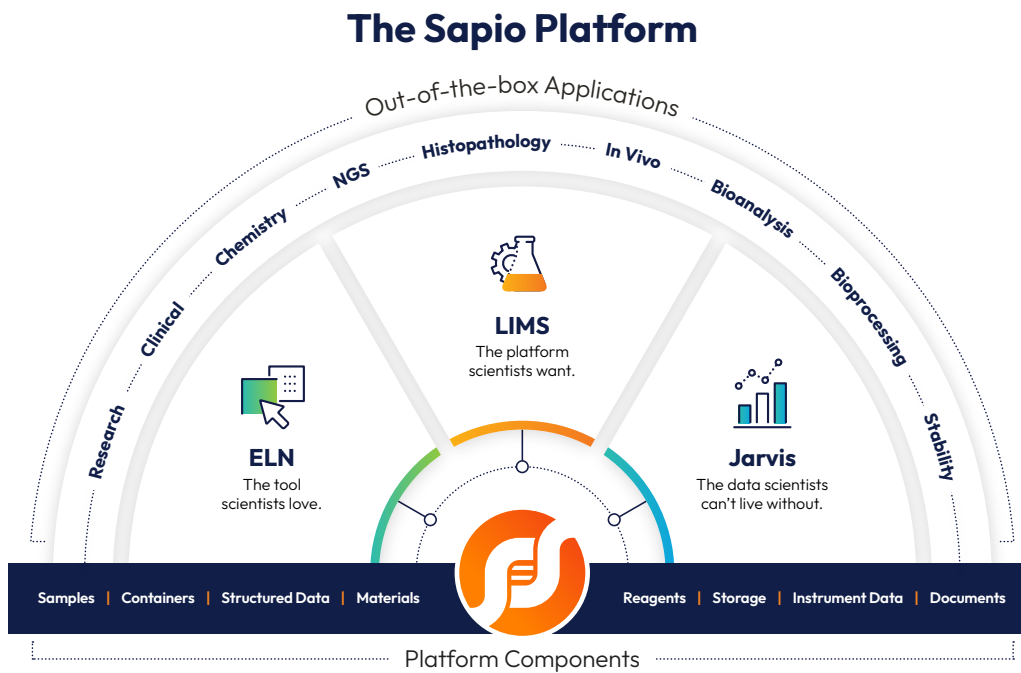


### Sapio Jarvis

The data scientists can't live without.

A scalable data solution made for modern science, Sapio Jarvis brings disjointed scientific data together in one, connected scientific data cloud for unrivaled visibility and insight. It brings instrument, application, and experimental data to life in a living knowledge graph that is highly searchable, fully contextualized, and designed for action.

- Living knowledge graph
- Contextualized insight
- System-wide search
- Data visualization



## Embrace AI-enabled experiments and workflows.

Sapio AI empowers scientists to prompt to create experiments, quickly generate code, enhance product knowledge, and easily find information, all with a simple chat interface built directly into the ELN.

# Meet your requirements from the very start. It's that simple.

Put an end to costly customization and brittle, bespoke code with a solution that offers specialized capabilities out-of-the-box.



## Research

Support advanced biopharma research workflows with intuitive workflow configurability and built-in tools for PCR, proteomics, sequencing, and more.



## In vivo

Design your own studies, automate workflows, and quickly interpret results with an all-in-one solution for in vivo testing.



## Clinical

Achieve operational excellence in your high-throughput clinical lab with robust sample management and unified processes from customer to clinic.



## Histopathology

Accelerate histopathology workflows with a built-in slide composer, scalable data management, and automated layouts.



## Chemistry

Advance small molecule discovery with pre-built chemistry workflows, high-throughput scalability, robust sample management, and in-platform collaboration.



## Sample management

Manage samples at scale with granular search, a detailed view of lineage, and robust location tracking.



## Bioprocessing

Handle upstream and downstream bioprocessing with agility and ease using dynamic work queue dashboards, visual sample tracking, a 3D plate designer, and more.



## Instrument management

Integrate instrument information directly into your LIMS for deep visibility into maintenance dates, calibration requirements, and more.



## Bioanalysis

Couple configurability and control in bioanalysis through built-in data validation, study design, and information management capabilities.



## Materials management

Maintain a full understanding of lot-related information, expiration dates, and other key criteria to ensure accurate results.



## Stability testing

Strengthen stability testing with configurable templates, built-in analytics, comprehensive reporting, and much more.



# 7 of the top 10 pharmaceutical companies choose Sapio.

It takes more than great technology to empower scientists in their daily work. At Sapio, we're committed to serving as true partners to the clients we serve. In fact, it's one of our core values. We are always in the scientists' corner, providing support, adapting to their requirements, and understanding what they need to drive progress in their important and life-changing work.

## A few of the many scientific leaders we serve:



"The reason we had Sapio as the leader by far was their flexibility. They were able to fit the system to meet site-specific needs, or even implement something across the company that can change on a site-specific basis."

- Senior Director, CRO

"Sapio did an exceptional job during the implementation process. Communication was really good, and we had daily conversations with them."

- Scientific leader, Large pharma

## Discover everything a lab informatics solution should be.

Request a Demo



- <https://www.dcatvci.org/features/top-10-key-trends-in-new-drug-approvals-small-molecules-biologics/>
- <https://www.statista.com/statistics/791263/total-r-and-d-pipeline-size-timeline-worldwide/>
- <https://www.pharmaceuticalcommerce.com/view/managing-regulatory-intelligence>
- [https://www.einnews.com/pr\\_news/619280785/ai-in-drug-discovery-market-to-hit-usd-8-10-billion-globally-by-2030-at-25-cagr-astute-analytics](https://www.einnews.com/pr_news/619280785/ai-in-drug-discovery-market-to-hit-usd-8-10-billion-globally-by-2030-at-25-cagr-astute-analytics)