



# LifeBee

DIGITALIZING LIFE SCIENCES

**A ProductLifeGroup Company**

COMPANY  
PROFILE



is a Consulting and Digital boutique supporting Life Science companies on their path towards

**DIGITALIZATION** ● **OPERATIONAL EXCELLENCE** ● **COMPLIANCE**

with Customized Advisory and innovative Digital Solutions.

# FOCUS ON GXP REGULATED AREAS



LABORATORIES



LOGISTICS



MANUFACTURING



SERIALIZATION



PHARMACO  
VIGILANCE



QUALITY  
ASSURANCE



REGULATORY  
AFFAIRS



PROJECT &  
PORTFOLIO  
MANAGEMENT

## CONSULTING

- Digital Transformation Strategy
- Compliance & Data Integrity Strategy
- Operational Excellence & Green Strategy
- Layout Review

- Process and GxP Risk Analysis
- Contamination Control Strategy
- Digital Roadmap, Selection & Project Preparation

## DIGITALIZATION

### DIGITAL CONSULTING

- Program & Quality Management
- Cultural Change
- Procedure Revision & Optimization
- User Training Master Plan

- Data Migration Strategy
- Workflow Analysis & Optimization
- Quick Win Project Management

### DIGITAL SOLUTIONS *based on market-leading software products*

#### INDUSTRIAL OPERATIONS

- Automation Integration
- Manufacturing Execution
- Electronic Batch Recording
- Visual & Plant Intelligence
- Serialization and Track & Trace
- Warehouse & Material Handling

- Quality Assurance
- Laboratories
- eLogbook
- Document Management
- Training Management
- GxP Data Migrations
- eValidation LifeCycle
- Project & Portfolio
- IT Service Management
- Advanced Analytics

#### RESEARCH & DEVELOPMENT

- Regulatory
- XEVMPD - Extended EudraVigilance Medicinal Product Dictionary
- IDMP - Identification of Medical Product
- Pharmacovigilance
- PSMF - PV System Master File
- eTMF - Trial Master File

# KEY FIGURES

**20**

years of  
operation

**1000+**

successful projects

**2**

offices  
Milan - Lugano

**75+**

professionals

**90+**

local & international  
clients

**20%**

3Y CAGR

# AN AWARDED COMPANY

Over the years, LifeBee has been awarded for the value of its contribution and the uniqueness of its value proposition.

## Gartner®

LifeBee is the only Italian company mentioned consecutively in 2018 and 2019 by **Gartner** as a **Representative Vendor** for **Serialization** and in 2022, as **GxP Services**.

### RECOGNIZED AS



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**2021 Top Laboratory  
Automation Solution  
Provider in Europe**  
by Pharma Tech Outlook



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**2021 Most Innovative Digital  
Solutions Providers  
for Life Sciences**  
by AI acquisition international



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Teresa Minero  
**TOP 25 Healthcare Technology  
CEOs for Europe in 2021**  
by The Healthcare Technology  
Report



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**2022 Italian Growth  
Champion**  
by ITQF &  
La Repubblica A&F

# OUR VALUES

Our logo is a bee: vital, active, dynamic, diligent, hardworking. With relentless industriousness, we strive daily to guide our whole ecosystem - Customers, Business Partners and Employees - in the journey toward the creation of value.



# LifeBee

## PARTNERS

In 2004 a group of Life Science and Digitalization experts decided to share their hard work and passion to create a “company that was missing”, as declared by their first customer. Our founding Partners represent a solid team that is still driving LifeBee today.



**TERESA MINERO**  
Founder & CEO



**ELVIS GRAFFEO**  
Industrial Operations  
BU Director



**RAFFAELLA VAIANI**  
Labs & Consulting  
BU Director



**MARCO TORCIANI**  
Quality & Regulatory  
BU Director

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