



EUROMED PHARMA

Corporate Presentation 2025

www.euromed-pharma.com



PETRONE GROUP[®] AT A GLANCE

MISSION

TO MOVE INTO A 360° LEADING INTERNATIONAL SERVICE PROVIDER.

TO BE A FIRST-CHOICE GLOBAL PARTNER IN EUROPE.

2023 ESG REPORT. ECOVADIS & LEED CERTIFIED.



ESG



40⁺
COMPANIES



2000⁺
EMPLOYEES
INCLUDING 59% WOMEN



700 M⁺
TURNOVER



OUR GROUP BUSINESS UNITS



COMMERCIAL

Providing commercial trading services and active distribution of IMP. We handle the full portfolio of Pharmaceuticals products, medical devices, medical equipment, veterinary products and cosmetics worldwide.



INDUSTRIAL

Pierrel, our parent company, is among top producers of dental anesthesia products.



PETRONE GROUP
experts in pharmaceuticals and more



PHARMA

Offering full range of services to manage logistics and active distribution of RX, H and OTC drugs over Europe, with tailor-made services and multi-channel approach all over the supply chain.



Pharmaidea



Pharma Call



RETAIL

Historical presence in Naples's area throughout 4 pharmacies and 7 rehabilitation centers.

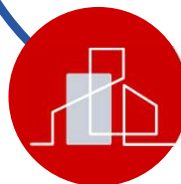


RIABILITAZIONE
IN CAMPANIA



NON-HEALTH

Diversifying our investments in parking management and real estate companies



VENTURE CAPITAL INVESTOR

Deep expertise and interest in catalyzing investment projects of highly innovative companies, providing synergies for mutual benefit and commercial growth.



HEALTH TRIAGE

EUROMED PHARMA: 11 WORLDWIDE LOCATIONS



France
Paris
Lyon



Italy
Naples
Milan



Germany
Berlin



Ireland
Dublin



Spain
Barcelona



Portugal
Lisbon



UK
London



EUROMED PHARMA[®] US

a PETRONE GROUP company



North Carolina
Raleigh

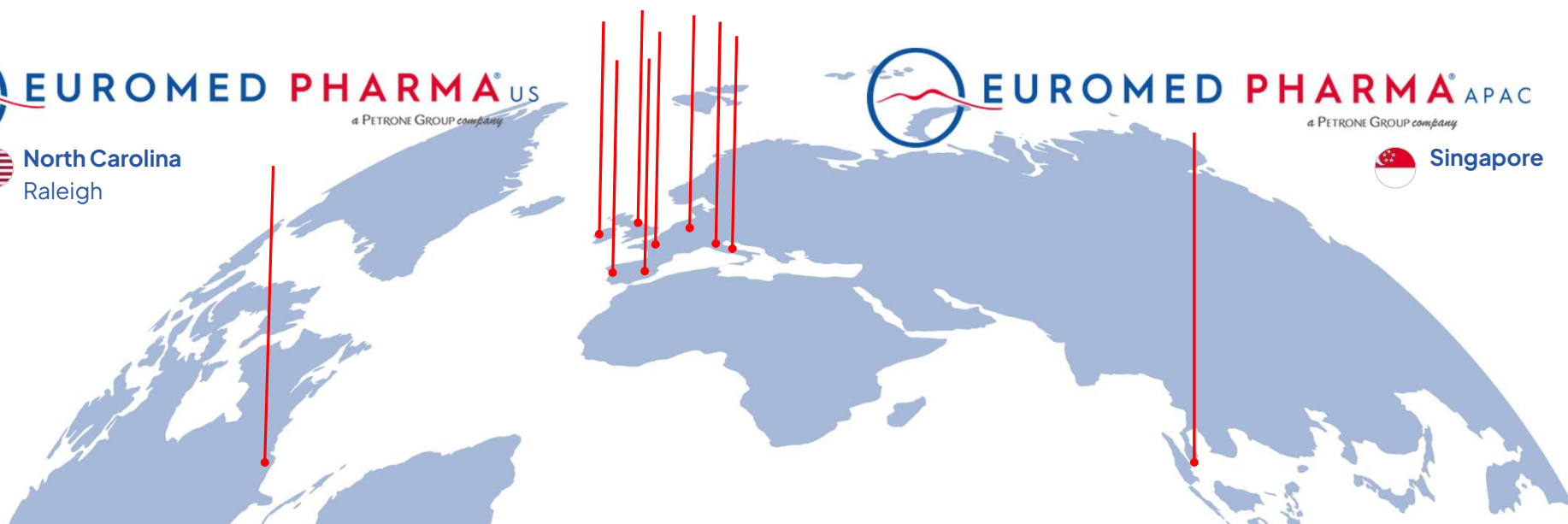


EUROMED PHARMA[®] APAC

a PETRONE GROUP company



Singapore



OUR SERVICES THROUGHOUT YOUR PRODUCTS LIFECYCLE



CLINICAL TRIALS



Services to CT

PRE-APPROVAL & MANAGED ACCESS



Early Access Programs

Unlicensed Supplies

COMMERCIALIZATION



Order to cash

Shortages Supplies

Direct to Pharmacy

Global Commercial Services

3PL & 4PL

SERVICES TO CLINICAL TRIALS



1

COMPARATOR SOURCING

Providing pharmaceutical and ancillary products for clinical trials globally.

IMP MANUFACTURING

Primary and secondary packaging including blinding trials and placebos under GMP approved regime.

SHIPMENT & STORAGE

Stocking and delivering products worldwide to the highest quality standards, thanks to our European footprint and logistic sites.

RETURN & DESTRUCTION

Drug return and certified destruction for Clinical Trial drugs according to regulation and law.



PRE-APPROVAL & MANAGED ACCESS

2

UNLICENSED SUPPLIES

Enabling global access to unlicensed pharmaceutical products in countries where hospitals, healthcare professionals and patients urgently need them.

EAP SERVICES

- Early Access Programs
- Name Patient Programs
- Expanded Access
- Managed Access
- Pre-Approval
- Compassionate use full services management
- Customs duty procedures
- Direct contact with the Hospitals



COMMERCIALIZATION

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HOSPITAL TENDER SERVICES

Monitoring, participating and managing multi country tender services under Euromed Pharma name, handling all the related documentation and procedures as already validated supplies.

BRIDGING BIOTECH COMPANIES INTO EUROPE

Managing specialty line and orphan drugs products from the orders to the credit collection, dunning process, reports and stock management with established national expertise and strong footprint.

SHORTAGES SUPPLIES

Providing hospitals and institutions global access to products that are temporarily unavailable in their countries.



COMMERCIALIZATION



3PL

Storing and shipping products handling different temperatures, thanks to our infrastructures: more than 70.000 total pallet place, including 2.500 refrigerated.

4PL

A fully dedicated national team with strong relationship within the full supply chain to carry out tenders and billing under Euromed Pharma name, assuming the financial risk.

Direct to Pharmacy

Pharmaidea and Pharmacall, parent Group companies, offer exclusive distributor agreements to pharmaceutical companies and a specialized sales force throughout Italy, promoting their products to pharmacies through omnichannel strategy.



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COMMERCIALIZATION

GLOBAL COMMERCIAL SERVICES

VETERINARY PRODUCTS

Wide product portfolio for veterinary use:

- pharmaceuticals,
- cosmetics,
- nutraceuticals & food,
- medical devices,
- accessorize.

MEDICAL DEVICES & ANCILLARIES

A global offer including:

- Personal Protecting Equipment,
- surgery & equipment,
- machineries and thermometers,
- diagnostics and more.

PHARMACEUTICAL

Offering a wide variety of branded and generics products from different countries:

- pharmaceutical,
- OTC,
- food supplements,
- para- pharmaceutical.

COSMETIC AND PERFUMERY

Worldwide supply and distribution of products from different origins and categories:

- personal care
- skincare & haircare
- make-up
- perfumes.



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GET IN TOUCH



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