



API competence, your value

EMPOWERING PHARMA
BUSINESS JOURNEY



Company profile

OLD PHARMA International S.r.l.



About us

Founded in 1977, **OLD PHARMA** has grown from a specialized **importer and distributor of Active Pharmaceutical Ingredients (APIs)** into a reliable and competent partner for the **two major players** in pharmaceutical market:

- APIs Manufacturers** (Active Pharmaceutical Ingredients)
- Pharmaceutical Industry of the Finished Product**

For the former **OLD PHARMA** facilitates entry into regulated markets bolstering business activities; for the latter it ensure activities continuity and company's growth. With a rich history spanning decades, the company has earned its reputation through an unwavering commitment to **excellence, quality, and customer satisfaction**.

— “
AN EXCELLENCE IN THE INTERNATIONAL
PHARMACEUTICAL SECTOR, SINCE 1977
—





About us

OLD PHARMA International was established in 1977 as a company specialized in the import and distribution of pharmaceutical active ingredients and today stands as one of the leading players in the pharmaceutical industry.

The company, **GMP certified since 2014** with an **AIFA authorized warehouse**, offers a continuously evolving portfolio of products and services designed to meet the projects and needs of its clients. In **September 2025** it obtained **GDP certification**, an achievement that formalizes an operating model that has always been aligned with Good Distribution Practice requirements.

As part of a responsible and sustainable growth strategy, in **2024** it received the prestigious **Committed badge from EcoVadis, confirmed again in 2025** by the renowned global platform for ESG performance evaluation.

Services

OLD PHARMA has emerged as a benchmark of excellence in the pharmaceutical industry, driven by commitment to **quality, innovation and client satisfaction**.

The global network of suppliers and customers positions **OLD PHARMA** as more than just a distributor; the company is a **partner** offering **cutting-edge solutions and integrated services** to enhance the business of **OLD PHARMA** stakeholders.



STRATEGIC
SOURCING



REGULATORY
& TECHNICAL
SCIENTIFIC
ADVICE



MONITORING
& CONTINUOUS
IMPROVEMENT



RELATIONSHIP
MANAGEMENT



BUSINESS
DEVELOPMENT

IDENTIFICATION OF NEEDS

OLD PHARMA actively listens to his partners to propose tailored solutions, even in complex cases.

CHOICE OF SUPPLIERS

Thoroughly evaluating options based on reputation, experience, and quality, ensuring the **best fit for customer needs**.

ANALYSIS OF COSTS & CONDITIONS

Negotiating to maximize procurement value, meet targets, and create business opportunities for suppliers.

QUALITY ASSESSMENT & COMPLIANCE

Scrutinizing certifications, ensure regulatory adherence, and **evaluate** the support and maintenance provided by the supplier.



Strategic Sourcing



— OLD PHARMA TEAM
METICULOUSLY MANAGES
THE ENTIRE APIs
SUPPLY CHAIN —

Regulatory & Technical Scientific Advice

OLD PHARMA team includes experts in **Good Manufacturing Practice** (GMP) and scientific consultants for comprehensive regulatory and technical support.

TECHNICAL & SCIENTIFIC ADVICE

Evaluating active ingredient mechanisms, off-label uses, pharmacokinetic studies, potential interactions and new developments.

REGULATORY CONSULTANCY

Interpreting and developing strategies compliant with national and international regulations.

— “
REGULATORY & TECHNICAL
SCIENTIFIC ADVICE
” —

RELATIONSHIP MANAGEMENT

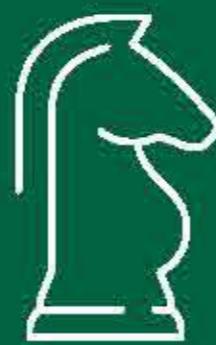
OLD PHARMA maintains open communication with suppliers, ensuring trust, synergy, and resilience to market challenges. Additionally, **OLD PHARMA** mitigate credit risk for its suppliers by purchasing and importing their products.

MONITORING & CONTINUOUS IMPROVEMENTS

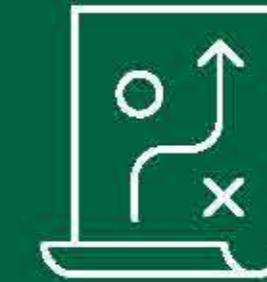
Constant monitoring of supplier performance ensures business continuity by identifying potential issues before they occur.

BUSINESS DEVELOPMENT

OLD PHARMA skilled marketing and business management professionals conduct thorough market trend analysis and patent coverage review, offering tailored consolidation and growth solutions with on going personalized consultancy.



BUSINESS DEVELOPMENT



MONITORING & CONTINUOUS IMPROVEMENTS



RELATIONSHIP MANAGEMENT

APIs & Network

OLD PHARMA provides **active pharmaceutical ingredients** for various therapeutic areas through **chemical, enzymatic or fermentation synthesis**. The **global network** of **OLD PHARMA** allows us to identify, evaluate and supply active ingredients from **European and non-European sources**.

OLD PHARMA product range continues to **expand in line** with its business plans.

More info on www.oldpharma.it

— “
WHAT KIND OF PHARMACEUTICAL
ACTIVE SUBSTANCE ARE YOU
LOOKING FOR?
WE CAN SUPPLY IT TO YOU!
”— ”



Conclusion



OLD PHARMA, a leader in importing and distributing active pharmaceutical ingredients for over four decades, is a trusted partner for API manufacturers and the pharmaceutical industry.

Renowned for reliability and competence, it ensures the seamless supply of essential APIs, fostering growth and innovation in medicine production. With a commitment to excellence, **OLD PHARMA** continues to drive advancements in healthcare globally.

— “ API COMPETENCE, YOUR VALUE —



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